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AIME Launches Ignite Training Program Aimed at Creating Opportunities in the Mortgage Industry

The initiative will offer mortgage career training and support to continue growing the independent mortgage broker channel.

Philadelphia, January 5, 2021 -- The Association of Independent Mortgage Experts (AIME) recently announced its [Ignite mortgage career training program](#) with a mission to educate and support aspiring mortgage professionals in underrepresented communities. Applications for the program opened in early December and will fuel new business and employment opportunities within the mortgage industry to work toward expanding perspectives and building a successful career.

Ignite was announced in late September with an introductory focus on representing underserved populations. The cornerstone of this initiative is to help create new paths for professionals to enter the broker channel and build successful careers from the ground up with initial funding support provided by [United Wholesale Mortgage](#), [Home Point Financial](#) and [EPM](#). This program is designed to expand job opportunities for candidates interested in joining the mortgage industry who may be currently unemployed or furloughed from other industries but have transferable skills that are well-suited for high demand roles to support brokers.

Ignite's career training program will provide qualified applicants with the knowledge and skills to successfully break into the wholesale mortgage channel. Each selected candidate will receive extensive training and transform into qualified applicants for in-demand jobs such as underwriters, processors, loan originators and loan originator assistants. Selected candidates will be matched with an industry-leading mentor based on the chosen position they intend to pursue, as well as access to the AIME member job board to connect with hiring managers across the country once training is completed. The goal of the Ignite career training program is to continue bringing more qualified and diverse job applicants into the independent mortgage broker community and provide them with the resources to succeed.

AIME will also be offering funding support through the [Spark small business grant program](#) designed to bring more retail professionals into the wholesale channel as Broker Owners. The Spark small business grant will provide resources to better equip new wholesale brokers with the funding support, resources and tools they need to set up a successful independent mortgage business.

"We are so excited to launch Ignite as AIME continues to push for a more inclusive broker channel. The career training and small business support will help facilitate bringing new faces into the mortgage industry," says [Katie Sweeney, EVP of Strategy at AIME](#). "We want to make sure we are giving people the opportunity to learn about the industry, grow their skills and become a qualified resource for borrowers in their communities. Ignite will serve as a significant step in displaying AIME's commitment to continue growing and introducing a more diversified channel within the independent mortgage broker community."



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The Ignite and Spark programs will be a resource for underrepresented communities to become a successful member of the independent mortgage broker community. Through more diverse representation in the channel, brokers will continue to be positioned as the best option toward homeownership and introduce new perspectives into the channel.

About Association of Independent Mortgage Experts

The Association of Independent Mortgage Experts (AIME) is a non-profit, national trade membership association created exclusively for independent mortgage brokers. With over 40,000 members, AIME is committed to fostering an inclusive environment to support and protect independent mortgage brokers across the country to grow the wholesale mortgage channel. AIME's vision is to contribute to the overall growth of broker market share to above 25% in 2021 and beyond.

For additional information regarding the benefits associated with an AIME membership visit www.AIMEGroup.com.

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